



## Resource Guide 2025

**Please look through this guide when you need services. These are the firms who support and encourage TCMA, and they should be a leading choice when you need assistance.**

Ameresco (Gold Sponsor) – Energy efficiency, renewable energy, and energy infrastructure solutions. Contact Steve Seifried at (865) 919-7785 or [sseifried@ameresco.com](mailto:sseifried@ameresco.com).

American Fidelity (Platinum Sponsor) - Provides a wide range of human resource administration products and services. Contact Haley Behrens at (405) 613-7540 or [haley.behrens@americanfidelity.com](mailto:haley.behrens@americanfidelity.com).

Belfor (Gold Sponsor) – They provide a full range of property restoration services including mold, water, fire, storm, Covid-19 cleaning, etc. Contact Gordon Hansen at (615) 925-2466 or [Gordon.hansen@us.belfor.com](mailto:Gordon.hansen@us.belfor.com).

Bass Berry Sims (Platinum Sponsor) – Provide a range of legal services. Contact Anna Carr at (615) 259-6542 or [anna.carr@bassberry.com](mailto:anna.carr@bassberry.com).

Civil & Environmental Consultants (Silver Sponsor) – Civil engineering, ecological, waste management and water resources consultants. Contact Aaron Henry at (865) 977-9997 or [ahenry@ceinc.com](mailto:ahenry@ceinc.com).

Collier Engineering (Silver Sponsor) – Multi-disciplinary firm providing design, engineering, and construction services. Contact Jeff Minatra at (615) 331-1441 or [jeff.minatra@collierengineering.com](mailto:jeff.minatra@collierengineering.com).

Crown Castle (Bronze Sponsor) – A communications infrastructure firm; network towers, small cells, and fiber. Partner with cities to design and build connectivity, from wireless coverage to smart city solutions to custom fiber optic networks. Contact Ann Brooks at (980) 938-7154 or [ann.brooks@crowncastle.com](mailto:ann.brooks@crowncastle.com).

C Spire (Gold Sponsor) – A telecommunications and technology company, they provide fiber-backed broadband, telephony and IT services. From cloud to voice and collaboration to managed networks and security, they provide network and IT solutions in both managed and on-premises environments. Contact Hollye Massey at [hmassey@cspire.com](mailto:hmassey@cspire.com) or (205) 567-0267.

Cumberland Securities (Platinum Sponsor) – Municipal advisory services, funding strategies/debt structuring, project fiscal analysis, etc. Contact John Werner at (865) 599-8986 or [john.werner@cumberlandsecurities.com](mailto:john.werner@cumberlandsecurities.com).

Deckard Technologies (Bronze Sponsor) – A short-term rental identification platform for local government tax & compliance teams. They utilize an AI-powered platform to monitor and manage short-term rentals, vacant properties and foreclosures, and pinpoint property appraisal inaccuracies. Contact Stacey Kurtz at (619) 501-4208 or [stacey@deckard.com](mailto:stacey@deckard.com).

Davenport & Company (Silver Sponsor) – A Strategic and Holistic Municipal Advisory firm. They deliver affordable and fiscally responsible/sustainable solutions by creating detailed analyses/modeling, developing messaging materials, and coordinating with the credit markets. Contact R.T. Taylor (615) 208-6596 or at [rttaylor@investdavenport.com](mailto:rttaylor@investdavenport.com).

Energy Systems Group (Platinum Sponsor) – Engineers, project managers, energy, and operations specialists. Focused on infrastructure modernization solutions. Contact Pete Tebbe at (217) 341-2571 or [ptebbe@energysystemsgroup.com](mailto:ptebbe@energysystemsgroup.com).

Gallagher (Gold Sponsor) – Risk Management, insurance, and related consulting services. Contact Wes Dozier at (615) 838-9228 or [wes\\_dozier@aig.com](mailto:wes_dozier@aig.com).

JHP TN Healthworks (Bronze Sponsor) – Healthcare management, employee assistance programs, and wellness management. Contact Brendan Nugent at (216) 314-0345 or [bnugent@thejeffersonhealthplan.org](mailto:bnugent@thejeffersonhealthplan.org).

Kimley-Horn & Associates (Silver Sponsor) – Provide engineering, planning, and design services. Contact Zach Dufour at [zachary.dufour@kimley-horn.com](mailto:zachary.dufour@kimley-horn.com) or at (615) 564-2701.

LDA Engineering (Platinum Sponsor) – Full-service engineering firm focused on helping clients engineer stronger, happier communities. Contact Luran Canacaris at (865) 719-6968 or [lcacacaris@ldaengineering.com](mailto:lcacacaris@ldaengineering.com).

Library Systems Services (Silver Sponsor) – They contribute to community health by strengthening libraries. They do this by providing a full range of consulting and strategic planning services. Contact Mark Kunin at [mark.kunin@lsslibraries.com](mailto:mark.kunin@lsslibraries.com) or (314) 374-8935.

Mark III Employee Benefits (Platinum Sponsor) – Customized group benefits plans, services, and consulting. Contact Jon Manfull at (423) 676-2545 or [jon@markiiieb.com](mailto:jon@markiiieb.com).

Mattern & Craig (Silver Sponsors) – Providing civil & structural engineering; surveying; site planning & design; construction management; water, wastewater, & stormwater; and transportation. Contact Calvin Clifton at (423) 431-9114 or [cdclifton@matternandcraig.com](mailto:cdclifton@matternandcraig.com).

McGill Associates (Gold Sponsor) – Collaborate with local governments by providing a wide range of engineering, land planning and recreation, and consulting services. They assist communities in identifying and resolving problems, developing cost-effective and innovative solutions, and ensuring successful project completion. Contact Toni Shope at (828) 320-3564 or [toni.shope@mccgillassociates.com](mailto:toni.shope@mccgillassociates.com).

McKinstry (Silver Sponsor) – Full-service project management firm. Engineering, energy efficiency, contract management, etc. Contact Jennifer Braithwaite at [jennb@mckinstry.com](mailto:jennb@mckinstry.com) or (678) 414-3356.

MGT (Bronze Sponsor) - Offer a suite of technology solutions, spanning cybersecurity, managed services, SaaS, physical security, network infrastructure, cloud and data, communications, and more. Contact Jon Fehlman at [jfehlman@mgt.us](mailto:jfehlman@mgt.us) or (615) 692-9264.

Mission Square Retirement (Silver Sponsor) – ICMA-based retirement planning and programs for city managers, assistants, etc. Contact Trey Sizemore @ (866) 328-4671 or [tsizemore@missionsq.org](mailto:tsizemore@missionsq.org).

Neel-Schaffer (Silver Sponsor) – Transportation engineering, water/wastewater, environmental and construction inspection services. Contact Whitney Summers at (731) 694-3441 or [whitney.summers@neel-schaffer.com](mailto:whitney.summers@neel-schaffer.com).

OHM Advisors (Silver Sponsor) – Architectural, engineering, planning, landscape design, etc. Contact Steve Chizek at (615) 649-5264 or [steve.chizek@ohm-advisors.com](mailto:steve.chizek@ohm-advisors.com).

PCS, Inc. (Silver Sponsor) – Full range of managed IT services. Services include network and server monitoring, data management, and networking or cybersecurity solutions. Contact Steve McClellan at (865) 724-4080 or [smcclellan@pcsknox.com](mailto:smcclellan@pcsknox.com).

PATH (Platinum Sponsor) – Addressing deferred maintenance and capex projects with a focus on long-term operational efficiency. Contact William Franklin at (901) 921-6516 or [william@pathcompany.com](mailto:william@pathcompany.com).

Perfection Group (Platinum Sponsor) – Energy efficient building solutions that maximize technical and financial efficiency. Contact Matt Callahan at (859) 797-8432 or [mcallahan@perfectiongroup.com](mailto:mcallahan@perfectiongroup.com).

Performance Services (Gold Sponsor) – Architecture, smart cities, facilities studies, water solutions, solar power and energy programs and services. Contact Brian Stone at (615) 499-2639 or [bstone@performanceservices.com](mailto:bstone@performanceservices.com).

Public Entity Partners (Public Benefit Corporation Sponsor) – Governmental risk management products and services. Contact Elisha Hodge at (615) 371-0049 or [ehodge@pepartners.org](mailto:ehodge@pepartners.org).

Qualtrics (Bronze Sponsor) - Empower local governments to enhance engagement through real-time feedback for real impact. Provide continuous community connection, turning insights into actionable strategies for improving outcomes. Contact Landon New at [lnew@qualtrics.com](mailto:lnew@qualtrics.com).

Ragan Smith (Gold Sponsor) – Civil, transportation, and environmental engineering, landscape architecture, land planning, surveying, and construction inspection services. Contact Scott Niesen at (615) 244-8591 or [sniesen@ragansmith.com](mailto:sniesen@ragansmith.com).

Raymond James (Platinum Sponsor) – Full-service financial management and advisory firm. Contact Elizabeth Zuelke at (615) 665-6917 or [elizabeth.zuelke@raymondjames.com](mailto:elizabeth.zuelke@raymondjames.com).

Readyly AI (Gold Sponsor) - Advanced citizen-facing AI platform for local government, offering secure, multilingual automation across chat, phone, text, and email. Help cities resolve up to 99% of routine requests. Contact Kris Sandor at (862) 400-2067 or [kris@readyly.com](mailto:kris@readyly.com).

Reeves + Young (Gold Sponsor) – A large construction company providing water resources, heavy civil services, etc. They work closely with clients to skillfully plan, schedule, and execute projects. Contact Jennifer Kinsey at (615) 252-7767 or at [jkinsey@reevesyoung.com](mailto:jkinsey@reevesyoung.com).

Safebuilt (Gold Sponsor) - Partner with municipalities and developers to provide community development services including building department support, plan review, inspections, code enforcement, and more. Contact Jessica Adkins at [jadkins@safebuilt.com](mailto:jadkins@safebuilt.com) or (407) 630-2859.

Sherrill Morgan (Platinum Sponsor) – Employee benefits consulting services and innovative pharmacy solutions. Contact Sarah Brophy at (859) 291-6600 or [sarahb@sherrillmorgan.com](mailto:sarahb@sherrillmorgan.com).

Sumter Local Government Consulting (Bronze Sponsor) – Provide a broad range of consulting services including executive search, process improvement, community engagement, interim manager services, etc. Contact Warren Hutmacher at [warren@sumterconsulting.com](mailto:warren@sumterconsulting.com) or (404) 535-0525.

Tennessee Municipal Bond Fund (Public Benefit Corporation Sponsor) – Creates and administers various types of loan programs for cities. Contact Linda Mooningham at (615) 255-1561 or [lmooningham@tmbf.net](mailto:lmooningham@tmbf.net).

TMPartners (Gold Sponsor) – Architecture and design firm including programming, facility analysis, cost control, project management, etc. Contact Jeff Earwood at (615) 377-9773 or [jearwood@tmpartners.com](mailto:jearwood@tmpartners.com).

Turner & Townsend Heery (Bronze Sponsor) - Public sector program and project management, owner's representation, construction administration, scheduling, cost estimating, and commissioning services. Contact is Johnny Metoyer at [johnny.metoyer@turntown.com](mailto:johnny.metoyer@turntown.com) or [www.heery.com](http://www.heery.com).

USG Water (formerly Veolia) (Gold Sponsor) – Comprehensive water and wastewater company, asset management for water storage tanks, water quality, coatings, concrete, AMI metering, and pipe rehabilitation. Contact Bert Gore at (615) 864-3108 or [bert.gore@usgwater.com](mailto:bert.gore@usgwater.com).

VC3 (Platinum Sponsor) – Information technology and cybersecurity experts. Contact McKenzie Walton at (865) 679-7918 or [mckenzie.walton@vc3.com](mailto:mckenzie.walton@vc3.com).

Verdantas (Platinum Sponsor) – Full range of engineering, architectural, and planning services. Contact James Golias at (615) 418-5995 or [jgolias@verdantas.com](mailto:jgolias@verdantas.com).

Veregy (Gold Sponsor) – Provide engineering and construction services to reduce energy and operating costs through efficiency, infrastructure upgrades, smart building technology, fleet EV infrastructure, clean energy, and sustainability. Contact James Blair at (615) 766-2466 or [jblair@veregy.com](mailto:jblair@veregy.com).

Virtual Academy (Bronze Sponsor) - Provide public safety departments with training available on any handheld device or computer. They deliver courses from top experts, while tools track officer progress, compliance, and record-keeping. Contact Curtis Hayes at [curtis.hayes@virtualacademy.com](mailto:curtis.hayes@virtualacademy.com) or at (931) 239-5148.

Volkert (Silver Sponsor) – They provide a wide range of engineering, design, planning, environmental, and project/construction management services. Contact Dyan Damron at (615) 310-6634 or [dyan.damron@volkert.com](mailto:dyan.damron@volkert.com).

Water Leak Relief (Bronze Sponsor) – Insurance program against water leaks and water or sewer line repair needs. They work with both utilities and customers. Contact Ben Whitson at (855) 426-7655 or [ben@waterleakrelief.com](mailto:ben@waterleakrelief.com).

Windrow Phillips Group (Platinum Sponsor) – Public policy, legislative tracking, policymaker interface, and communications strategies. Contact Sally Gracey at (615) 426-3238 or [sally@windrowphillips.com](mailto:sally@windrowphillips.com).

Wold Architects & Engineers (Platinum Sponsor) – Government architecture, engineering, and public sector facility infrastructure firm. Contact Kyle Dunn at (615) 347-2490 or [kdunn@woldae.com](mailto:kdunn@woldae.com).